



**Annual General Meeting
Agenda
August 7, 2024
12:00 pm
Penticton Lakeside Resort**

1. CALL TO ORDER
 2. APPROVAL OF AGENDA & MINUTES
 3. PRESIDENT'S REPORT
 4. FINANCE & BUDGET REPORT
 5. ELECTION
 6. OTHER BUSINESS
 7. ADJOURNMENT
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**BRITISH COLUMBIA
GRAPEGROWERS'
ASSOCIATION**

**Annual General Meeting
Minutes
August 3, 2023
Penticton Lakeside**

ATTENDANCE

Members:

Lonnine Hughes, Skaha View
Brain Hughes, Skaha View
Sandy Leier, Laughingstock Vineyards
Jesse Gill, Okanagan Hills Winery
Parm Dhaliwal, Okanagan Hills Winery
Mike Anderson, Liber Farm & Winery
Mike Dowell, Liber Farm & Winery
Seradaye Lean, Growers' Supply
Elizabeth van Heerden, Clean Face Vineyard
Gagan Dhaliwal, S&B Dhaliwal
Manpreet Dhaliwal, S&B Dhaliwal
Chiny Babilonia, Fairview Cellars
Bobby Ercego, Terravista Vineyards
Danielle Hutton, Fairview Cellars
Karen Gillis, Andrew Peller
Galen Barnhardt, Monte Creek Winery
Echo Enns, Carpe Vinum
Eric Hoffman, Carpe Vinum
Margie Purcell, Umoya Vineyard
Kent MacDonald, Burrowing Owl Winery
Fraser Pajak, 3 Acres Vineyard
Blair Gillingham, Old West Wine
Barbara Hall, Little Straw Vineyards
Leandro Nasal, Tinhorn Creek Winery
Sandeep Sangha, Vanessa Vineyard
Jim Solley, RAISIN D'ÊTRE VINEYARDS
Roberto Fiume, Ciao Bella Winery
Antonio Fiume, Ciao Bella Winery
Evan Saunders, Blasted Church Vineyards
Pierre Levesque, Lake Breeze Vineyards
Devin, Methven, Andrew Peller
Sam Baptiste, Nikmip Vineyards
Andrei Dell, Coldstream Grapes
Nikki Callaway, Peak Cellars
Andrew Moon, Tinhorn Creek Winery
Maggie Pajak, 3 Acres Vineyard
Hans Buchler, Park Hill Vineyard
Chloe Buchler, Park Hill Vineyard
Ross Wise, Black Hills Winery
Severine, Pinte, Le View Pin/Lastella
Amy Richards, Phantom Creek Winery
Kelsey Rufiange, Echo Bay
Sue DeCharmoy, Umoya Vineyard
John Bayley, Sebastian Farms
Felix Egerer, Unsworth Winery
Troy Osborne, Arterra Wines Canada
Daniel Schleith, Dan's Vines
Morton Serbon, Frind Winery
George Heiss, Sunshine Vineyards
Dennis Goodman
David Kozuki, Golden Retreat Vineyards
Karnail Singh Sidhu, Kalala Estate Winery
Matthew Fortuna, 50th Parallel
Marine Bos, Andrew Peller Ltd
Melanie Wong, Andrew Peller Ltd
Mary McDermott, Township 7
Carl van Der Merwe, Arterra Wines Canada
Barclay Robinson, Road 13 Vineyards
Steve Lornie, Okanagan Crush Pad
Arnaud Thierry, Church and State Wines
Chuck McCann, Winch Spur Vineyard
Pravin Dhaliwal, Unruly Bear Vineyards
Kirk Seggie, Andrew Peller Ltd
Rajvinder Dhaliwal, Lakeside Cellars
Neal Russell, Wildwood Vineyards Inc.
Rod King, King Family Vineyards
Don King, King Family Vineyards
Ian King, King Family Vineyards

Jake Ootes, Celistawinery
Bill Eggert, FPE Farm Management
Jeffrey Del Nin, Quails' Gate Winery
Ken Sapsford, Road Home Vineyard
Michael Roach, Cloud 9 Vineyards
Dominik Hensler, Sidhu Nursery

Associate Members:

Christopher Mark, Vintality
Sara Sim, Vintality
Megan Haynes, Upper Canada Growers
Todd Glasman, Farm Credit Canada
Jose Garcia, Jim's Supply Co
Camila Diaz, Farm Credit Canada
Lisa Wambold, Terralink Horticulture
Maddi Early, Inland Desert Nursery
Ryan Wells, Inland Desert Nursery
Alana, Hinton, Farm Credit Canada
Scott Williams, Growers Supply BC

Brandon Wright, All North Consulting
Mark Welton, Growers Supply BC Co.
Josh Mudryk, Farm Credit Canada
Raj Gill, Cohort Wholesale
Tina Wall, Vitis-Import
Sonia Vallières, Vitis-Import
Guillame Merle, Vitis-Import
Christian Mitzel, Okanagan Vineclusive
Sheri Allan, Okanagan Vineclusive
Tyler Chick, RBC
Matt Walz, Terralink Horticulture

Non-Members and Guests:

Greg Borduzak, Valley First Credit Union
Nathan Little, Valley First Credit Union
Caroline Schaller, Rainmaker Wines
Arnica Rowan, Terroir Consulting
Kate Durisek, BC Wine Grape Council
Miles Prodan, Wine Growers BC
Noah Johnson, Therapy Vineyards
Aracely Sanchez, Inland Desert Nursery
Ben-Min Chang, AAFC
Steven Marsh, AAFC
Jared Hyrcan, AAFC
Ruth King, SWBC
Endrené Shepherd, BCGA
Tyrion Miskell, BCGA
Sudarsana Poojari, Brock University
Myrna Stark Leader, Writer
Alain Breault, Viticulture A & M
George James,
Geoff MacIntyre, MNP
Amrit Hans, MNP

AJ Gill, MNP
Lewys Bevan, MOAF - BRM
Phil Croteau MOAF - Production Insurance
Trevais Mellum MOAF - AgriStability
Michael Mauz MOAF - Production Insurance
Eryn Rowe, MNP
Liam Elbourne, Cascadia Consulting
Jonathan Snoek, Cascadia Consulting
Katelyn Hengel, MOAF
Tom Forge, AAFC
Lindsay Hainstock, MOAF
Rob Hammersley, Black Market Wine Co
Marcia Lang,
Doug Macfarlane, Emerald Bay Ag Services
Danielle Graham, Fitzpatrick Family Wines
Yevgen Kovalenko, Maverick Wine
German Barahona, Southern Irrigation
Tom Walker, Writer
Rhonda Millikin, Echo Track
James Mayert, Grant Thornton
Alysha Harker

John Bayley, President presided

8. CALL TO ORDER

J. Bayley called the meeting to order at 12:30pm.

9. APPROVAL OF AGENDA & MINUTES

MOTION: It was moved that the minutes of 2022 AGM be approved as circulated (P. Levesque/F. Egerer) CARRIED

10. PRESIDENT'S REPORT

J. Bayley presented the BCGA activities of 2022.

11. FINANCE & BUDGET REPORT

Sue DeCharmoy, Treasurer, presented the financial statements for the fiscal year ending December 31, 2022, and reviewed the proposed budget for the fiscal year January 1-December 31, 2023.

MOTION: It was moved that the 2022 financial report and proposed budget for 2023 be approved as presented (P. Levesque/F. Egerer) CARRIED

12. ELECTION

Ken Sapsford, MOAF conducted the election.

Director up for re-election

- Morton Serbon, Frind Estate Winery

Nominations received

Nominee

Bobby Ercego, Terravista Vineyards

Louise Lalor, Hillside Winery

Troy Osborne, Arterra Wines Canada

Nominated by

Morton Serbon, Frind Estate Winery

John Bayley, Blasted Church Vineyards

John Bayley, Blasted Church Vineyards

Having no further nominations, the nominees and returning directors were acclaimed.

13. OTHER BUSINESS – No other business

14. ADJOURNMENT

Having no further business, the meeting adjourned at 12:45pm.

Minutes recorded by: Tyrion Miskell, Administrator



**BRITISH COLUMBIA
GRAPEGROWERS'
ASSOCIATION**

4. FINANCE & BUDGET REPORT

**BC Grapegrowers' Association
Statement of Operations
2023**

	Actual	
	2023	2022
REVENUE		
Memberships	46,678	51,486
Workshops, Grower Day & Other	30,321	17,823
Provincial Grants	229,400	138,100
Starling Control Program	107,740	111,996
Total Revenue	\$414,139	\$319,405
EXPENSES		
Administration and Office	76,402	62,011
Workshops and Grower Day	14,851	6,855
Other Miscellaneous	1,886	1,850
Research and Industry Partnerships	5,878	1,500
Government Funded Projects	192,446	128,190
Starling Control Expenses	68,606	88,757
Total Expenses	\$360,069	\$289,163
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$54,070	\$30,243

NOTES

Income:

- Memberships down slightly in 2023 but the general running of BCGA looks similar to years past
- Provincial grants: BC Fruit Works

Expenses:

- Starling Control - difficult trapping year with fires and lost a trapper so expenses were down
- Ended 2023 in a strong financial position

BC Grapegrowers' Association

Balance Sheet

As at 31 December 2023

	2023	2022
Assets		
Cash & Investments		
BCGA	92,051	107,724
SCP	120,231	89,004
Total Cash & Investments	212,283	196,728
Accounts Receivable	39,085	11,675
Total Assets	\$251,368	\$208,403
Liabilities	4,006	10,453
Equity	247,361	197,950
Total Liabilities and Equity	\$251,368	\$208,403

NOTES

- Accounts Receivable: large amount outstanding on BC Fruit Works project
- We had a good amount of cash at the beginning of 2024

BC Grapegrowers' Association

Statement of Operations

2024 BUDGET

	Budget	Actual
	2024	2023
REVENUE		
Memberships	-	46,678
Workshops, Grower Day & Other	26,350	30,321
Provincial Grants	6,000	229,400
Starling Control Program	104,108	107,740
Total Revenue	\$136,458	\$414,139
EXPENSES		
Administration and Office	69,305	76,402
Workshops and Grower Day	14,500	14,851
Other Miscellaneous	9,250	1,886
Research and Industry Partnerships	15,468	5,878
Government Funded Projects	2,621	192,446
Starling Control Expenses	38,003	68,606
Total Expenses	\$149,147	\$360,069
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	(\$12,689)	\$54,070

NOTES

Income:

- Income significantly different for 2024
- Moved BC Fruit Works to CCLSP, which is a better place for it, lost that grant in 2024
- In 2024, the board decided to wave membership fees in recognition of the significant decline in harvest

Expenses:

- Mostly in line with previous years, added expenses: strategic planning, board training. Important in a year of significant change
- Starling expenses are down, looking to bring on 2 new contractors this fall
- Running a deficit, all from the BCGA. We had savings in GIC's so we will finish the year in a good financial position.

5. ELECTION

DIRECTORS

Stepping down

- Pierre Levesque, Lake Breeze Vineyards
- John Bayley, Sebastian Farms

Re Election

- Michael Kullman, Osoyoos Larose Winery
- Jon Furkalo, Earlco
- Kelsey Ruffange, Echo Bay Vineyards
- Sue DeCharmoy, Umoya Vineyard
- Felix Egerer, Unsworth Vineyards

Nominations for new directors

NOMINEE

- Amy Richards, Sebastian Farms
- Jody Subotin, Le Vieux Pin/Lastella
- Jarnail Brar, Bakshish Farms
- Dapinder Gill, Gill Vineyards
- Gaganjit Dhaliwal, S&B Dhaliwal Ent

NOMINATED BY

Troy Osborne, Arterra Wines Canada
Troy Osborne, Arterra Wines Canada
Bobby Ercego, Peller Estates
Sue DeCharmoy, Umoya Vineyard
Sue DeCharmoy, Umoya Vineyard

Amy Richards

Amy is a returning director. After a year break, she is joining the BCGA board again as she has a passion for sharing viticulture knowledge and building community. Amy's impressive career was launched after obtaining a Bachelor of Viticultural Science from the University of Adelaide in Australia, after which she travelled to New Zealand to pursue her interest in cool climate viticulture and winemaking. Her research on irrigation led to a keynote address at several prestigious conferences and the award of Australian Viticulturist of the Year in 2012. In 2009, Amy joined Treasury Wine Estates and then in 2015, was relocated to California where she managed their portfolio of grower contracts in the Napa Valley. In 2020, inspired by the region's potential to produce outstanding red wine grapes, Amy relocated with her family to the Okanagan Valley. She is currently the Senior Viticulturist at Sebastian Farms.

Jody Subotin

Jody grew up in vineyards, starting in 1996 during his summer breaks from school. He began his career at Hawthorn Mountain Vineyards in 1997 and by 1999 he served as vineyard manager. In 2000 he moved to Osoyoos Larose, the perfect place to learn advanced vineyard practices from Bordeaux. From there, Jody led teams who were planting vineyards from the ground up – clearing the land, installing irrigation, installing trellising systems, planting the vines and everything else vine related.

During this time, he was introduced to biodynamic agriculture. He is currently the Vineyard Manager and Managing Partner at Le Vieux Pin and Lastella Wineries.

Jarnail Brar

Jarnail comes from a farming family, growing up picking berries in Abbotsford. His family moved to Oliver in 1999 and bought a vineyard on Black Sage bench. They now own over 100 acres with vineyards, orchards and ground crops. Jarnail likes the challenges of farming, that every year brings something new. He sees benefits in building community with growers and the opportunity it brings to share knowledge, adapt, and keep the industry moving forward.

Dapinder Gill

Dapinder began working in vineyards as a summer job while he was working towards his Bachelor of Business at UBCO. Over the years he has worked in all parts of the vineyard and the winery and received his Chartered Accountant designation. His contribution to the industry is also broad, serving on the boards of Winegrowers BC and the Oliver Osoyoos Winery Association. Currently, he maintains his own vineyard of 25 acres in Oliver and is the VP of Finance at Dirty Laundry Vineyards.

Gaganjit Dhaliwal, S&B Dhaliwal

Gagan grew up in the family vineyards and has had a renewed interest in a career as a grape grower after completing the Viticulture Certificate at Okanagan College. He also has the fortune to have learned from his father and uncle, both long-time growers in the Okanagan. He loves working outdoors and is motivated by the highs and lows of farming, each season brings a new challenge to address and new learning opportunities. He is joining the BCGA board of directors to contribute to building the industry for future generations, nurture the prominence of growers and strengthen BC's reputation as a world-class wine region.