

Annual General Meeting Agenda August 3, 2023 11:30 am Penticton Lakeside Resort

- 1. CALL TO ORDER
- 2. APPROVAL OF AGENDA & MINUTES
- 3. PRESIDENT'S REPORT
- 4. FINANCE & BUDGET REPORT
- 5. ELECTION
- 6. OTHER BUSINESS
- 7. ADJOURNMENT



2. APPROVAL OF AGENDA & MINUTES

Annual General Meeting Minutes, August 11, 2022 Penticton Lakeside Resort

ATTENDANCE

Members:

Severine Pinte, La Vieux Pin/La Stella Winery Heidi Lorch, Heidi's Peak Vineyard Pieter Coetzer, Wesberty Winery Mark Ewan, Paddock Vineyard Scott Walsh, Tantalus Winery Samantha Ross, Tantalus Winery Matthew Fortuna, 50th Parallel Estate Winery Vilem Blazek, Stag's Hollow Winery Wendy Chancey, Vin Amite Cellars Eric Hoffman, Carpe Vinum Wendy Coulombe, Vin Amite Cellars Hans Buchler, Park Hill Vineyard Clea Buchler, Park Hill Vineyard Keith McKinnon, Park Hill Vineyard Margie Purcell, UMoya Vineyard Benoit Gauthier, Noble Ridge Winery Michael Kullmann, Osoyoos Larose Roberto Fiume, Ciao Bella Winery John Pires, Phantom Creek Estates Amy Richards, Phantom Creek Estates Sooyeun Moon, Mark Anthony Group Kelly Chun, Mark Anthony Group Danielle Hutton, Fairview Cellars Tara Holitzki, Frind Winery Marie-Eve Gilla, Frind Winery Eric von Krosigk, Frind Winery Kent MacDonald, Burrowing Owl Winery Shanyn Ward, Tantalus Winery Karnail Singh Sidhu, Kalala Winery Kelsey Rufiange, Echo Bay Winery Jon Furkalo, Earlco Vineyards

Echo Enns, Carpe Vinum Michael Bartier, Bartier Family Vineyards Lidia Devonshire, Devonshire Vineyards Deb DeLong, Delong & Gee Family Vineyard Elizabeth van Heerden, Clean Face Vineyards Antonio Fiume, Ciao Bella Winery Tonny Van den Munckhof, Munckhof Vineyards Lieza Van den Munckhof, Munckhof Vineyards Ralph Suremann, Pegasus Vineyard Mary McDermott, Township 7 Winery Devon Villard, Township 7 Winery Rod King, King Family Vineyards Ian King, King Family Vineyards Taylor Schyrbiak, Arterra Wines Canada John Bayley, Blasted Church, President BCGA Felix Egerer, Tantalus Winery Sue DeCharmoy, Umoya Vineyard Pierre Levesque, Lakebreeze Winery, Vice President BCGA Even Saunders, Blasted Church Vineyards Ross Wise, Andrew Peller Troy Osborne, Arterra Wines Canada Mike Watson, Arterra Wines Canada David Kozuki, Golden Retreat Vineyard Carl Van der Merwe, Arterra Wines Canada

Associate Members:

Megan Haynes, Upper Canada Growers Christopher Mark, Vintality Lisa Wambold, Terralink Christian Mitzel, Okanagan Vineclusive Holdings Jon Husting, Great Little Box Company Raj Gill, Cohort Wholesale

Non-Members and Guests:

Hank Markgraf, Syngenta
Tom Walker, Writer
Liam Elbourne, Cascadia Consulting
Pat Bowen, Guest
Carl Bogdonoff, Guest
Kevin Usher, AAFC
Steve Marsh, AAFC
Brad Estergaard, AAFC
Emmanuelle Jean, Guest
Tom Lowery, AAFC

Carl Withler, Green Spark Consulting
Marcus Ansems, Daydreamer Wines, Presenter
Lindsay Hainstock, Ministry of Agriculture and
Food
Shirley Choi, Agriculture and Agri-Food Canada
Tyrion Miskell, BC Grapegrowers' Assoc
Kate Durisek, BC Wine Grape Council
Ruth King, Sustainable Winegrowing BC
Alisha Greene, Supra
Rob O'Brian, Supra

John Bayley, President presided

1. CALL TO ORDER

J. Bayley called the meeting to order at 11:00am.

2. APPROVAL OF AGENDA & MINUTES

MOTION: It was moved that the minutes of 2021 AGM be approved as circulated (T. Osborne/P. Levesque) CARRIED

3. PRESIDENT'S REPORT

J. Bayley presented the BCGA activities of 2021.

4. FINANCE & BUDGET REPORT

Tyrion Miskell, Executive Director, presented the financial statements for the fiscal year ending December 31, 2021 and reviewed the proposed budget for the fiscal year January 1-December 31, 2022.

MOTION: It was moved that the 2021 financial report and proposed budget for 2022 be approved as presented (P. Levesque/F. Egerer) CARRIED

5. ELECTION

Carl Withler, Green Spark Consulting, conducted the election.

Directors stepping down:

- Rob Achurch, Sebastian Farms
- Troy Osborne, Arterra Wines Canada
- Mason Spink, Dirty Laundry Vineyard

<u>Director up for re-election – Third Term</u>

- John Bayley, Blasted Church Vineyards
- Pierre Levesque, Lake Breeze Vineyards
- Felix Egerer, Tantalus Winery
- Sue deCharmoy, UMoya Vineyard

• Amy Richards, Phantom Creek Estate Winery

Nominations received

Nominee Nominated by

Jon Furkalo, Earlco Vineyards Pierre Levesque, Lake Breeze Vineyards

Kelsey Rufiange, Echo Bay Vineyard

John Bayley, Blasted Church Vineyards

Having no further nominations, the nominees and returning directors were acclaimed.

6. OTHER BUSINESS – No other business

7. ADJOURNMENT

Having no further business, the meeting adjourned at 11:20am.

Minutes recorded by: Tyrion Miskell, Executive Director

4. FINANCE & BUDGET REPORT

Profit and Loss

January - December 2022

	2022	2021
Income		
BCGA		
- Memberships	51,486	49,530
-Workshops, AGM & other	17,548	9,124
- Provincial Grants	138,900	0
Starling Control Program	111,996	122,771
Total Income	319,930	181,425
Expenses		
Administration and Office	54,899	47,627
Workshops and AGM	6,855	0
Other Miscellaneous	11,453	2,775
Researh and Industry Parternships	132,520	1,500
Starling Control Expenses	<u>88,757</u>	<u>106,785</u>
Total Expenses	294,484	158,687
Net Income/Loss	25,446	22,738

Balance Sheet

As of Dec 31, 2022

	2022	2021
Assets		
Cash & Investments		
BCGA	107,724	104,618
SCP	88,989	80,561
Total Cash & Investments	196,713	185,179
Accounts Receivable	12,200	1,500
Total Assets	208,913	186,679
Liabilities	9,518	11,553
Equity _	199,395	175,126
Total Liabilities and Equity	208,913	186,679

Budget 2023

	2023	2022
Income		
BCGA		
- Memberships	52,200	50,250
-Workshops, AGM & other	25,260	27,400
- Provincial Grants	198,000	-
Starling Control Program	112,500	118,500
Total Income	387,960	196,150
Expenses		
Administration and Office	69,270	64,910
Workshops and AGM	12,200	9,500
Other Miscellaneous	6,300	9,050
Special Projects	8,000	0
Researh and Industry Parternships	186,500	1,500
Starling Control Expenses	116,100	120,600
Total Expenses	398,370	205,560
Net Income/Loss -	10,410	9,410

5. ELECTION

DIRECTORS Stepping down

Re-election

• Morton Serbon, Frind Estate Winery

Nominations received

NOMINEE

Bobby Ercego, Terravista Vineyards

Louise Lalor, Hillside Winery

Troy Osborne, Arterra Wines Canada

NOMINATED BY

Morton, Frind Winery

John Bayley, Sebastian Farms

John Bayley, Sebastian Farms

Bobby Ercego

Bobby is excited to be working with the unique varietals at Terravista and the challenges they present. He has lived in the South Okanagan his entire life and grew up on his family's vineyards in Kaleden BC. The rhythms of the seasons have been a natural part of Bobby's life for as long as he can remember, and he is a farmer at heart.

He pursued a viticulture course at Okanagan College in 2010 and immediately began working for local wineries; namely Blasted Church, The Hatch, and Play Estate. Bobby's more recent experience is with larger scale vineyard management companies, including Earlco Vineyards. Bobby has a hands-on approach in the vineyard and enjoys learning about new and innovative farming practices.

Louise Lalor

Louise is a CPA, joining the BCGA from Hillside Winery. She brings a professional background and a wealth of financial knowledge to the BCGA. She has a practical and entrepreneurial business approach developed through her experience working in a variety of profit and not for profit organisations in North America and Europe.

Troy Osborne

Troy is returning to the Board of Directors. He started his viticulture career at Quails' Gate Vineyards where he quickly worked up the ranks to a management role. In 2001, he moved south to Arterra Wines Canada where he currently holds the position of Director of Western Viticulture and he oversees 1,100 acres of vineyard. Troy believes that collaboration and collective learning are dynamic processes that contribute to the ever-increasing successes of the BC wine industry.